

What Customers Are Saying

"Prophet has definitely made my job easier..."

**Parts and Inventory Analyst,
Kawasaki Motors**

"Baxter takes full ownership of keeping us on the latest version of Prophet. It is more than just performing an upgrade though. We never experience issues with the integrations to our other systems as a result of an upgrade or otherwise. Pain free access to the latest enhancements with no internal IT costs is a tremendous benefit of their solution."

**Senior Logistics Manager,
Toll Service Group**

"Hands down it is extremely flexible when compared to other systems..."

**Planning and Inventory Manager,
Alcatel-Lucent**

"Our consultants constantly go above and beyond, assisting in not only implementation, but also in providing advice on best in class practices and alternate options."

**SR Manager, Service Logistics,
Data Domain**



Customers are demanding faster service responses while corporate directives are dictating less inventory.

Organizations balancing these two competing objectives require a sophisticated planning tool that intelligently comprehends changes in products, customer installed base and inventory availability.

Prophet by Baxter

Prophet by Baxter is a 100% web-based software suite focused on inventory planning and execution. Our advanced solutions will forecast demand, optimize target stock levels and integrate with other systems to execute supply, replenishment and repair orders for each part across your entire supply chain.

Our **Total Cost Optimization** approach takes into account stock out cost such as service penalties, expedited freight and lost sales, in addition to other common inventory planning variables, such as forecasted and outlier demand, order cost, carrying cost and lead times.

Whether your supply chain is local or global, our solution is developed for businesses with high-availability inventory needs to help them exceed same-day and next-day service level goals with the minimum level of inventory and expediting.

Prophet capabilities enable you to:

- Minimize inventory and transportation costs while achieving optimal service levels
- Model cost and service performance trade offs
- Free up working capital locked in excess inventory
- Improve inventory planner productivity

Why Baxter?

Best-of-breed inventory planning

Effective inventory planning is crucial to the success of your organization. Don't settle for software that does not meet your needs or worse—manual processes.

Prophet provides functional depth only available in a best-of-breed solution that focuses on inventory planning. Our system is used to plan inventory in **115 countries** for over **68 million** service contract units.

Baxter Planning Systems was recently named a Top 100 supplier by SupplyChainBrain for the 10th consecutive year. During this entire period, we have also enjoyed the distinction of being the preferred provider of inventory planning solutions for UPS.

Lower total cost of ownership

Traditional software solutions force you to make a choice—either install the software on your own costly hardware, then own the burden of maintenance and upgrades; or outsource this process to a third party hosting company (and add yet another vendor to manage). With Baxter, you get a solution that was designed as web-native Software as a Service (SaaS). In addition to managing the IT infrastructure required to run Prophet, we also manage all upgrades to ensure you are always on our latest release and can take advantage of recent enhancements. Baxter tests and takes ownership of making sure integrations to your internal IT systems will continue to function normally. Webinars are also conducted with each release to give end users a chance to learn about new functionality via a live presentation. Finally, all of these benefits are provided as part of our standard service for all customers at no additional charge.

Benefit from our planning expertise

Expect more from your support experience than simple help desk answers. Baxter's support organization is composed of professionals with an average of **over 18 years experience as inventory planners**. Our support consultants are also Prophet users and continue to gain firsthand experience on how to deal with issues unique to inventory planning. This perspective is gained while

performing planning activities for customers that have chosen to outsource a portion or all of their planning process to Baxter.

In addition to providing advice on unique issues that occur in your business, every customer is provided with a regular assessment where we compare your usage to best practices and identify specific opportunities for results including fill rate improvement and inventory cost reduction.

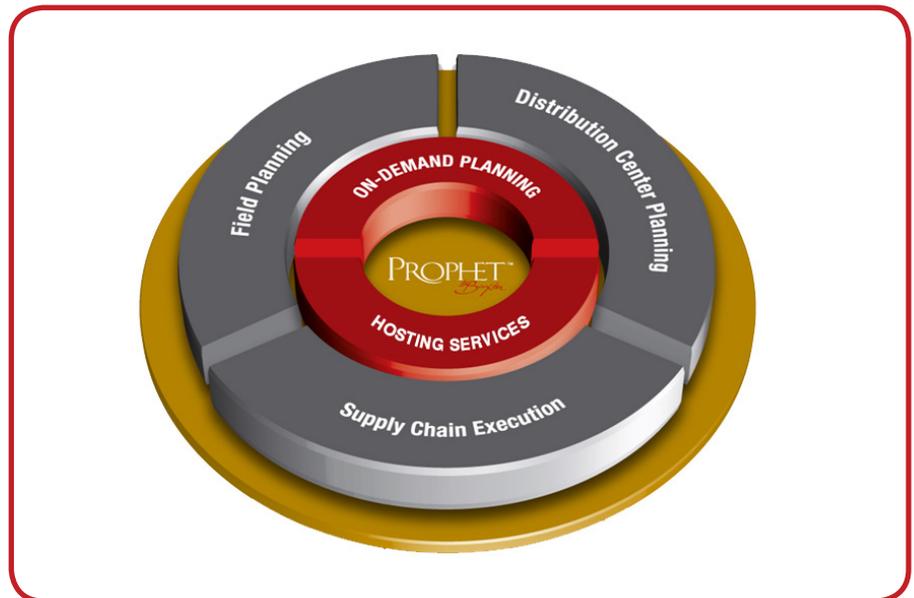
Switch to Prophet by Baxter without disrupting your business

Prophet implementations are designed to be completed quickly and adapt to your unique business environment.

It doesn't matter if you are an established Fortune 100 or a growing supply chain.

An integrated planning and logistics solution is available to help you lower operating expenses and improve customer service levels while freeing capital tied to inventory.

Celebrating 20 years in business! (1993-2013)



About Baxter Planning Systems

Since 1993, Baxter has pioneered the development of Web-based solutions to meet the unique demands of aftermarket, service, repair, and spare parts industries. The Prophet by Baxter suite of integrated forecasting and planning applications enables Baxter's clients to achieve industry-leading customer service levels while significantly increasing profitability. Headquartered in Austin, Texas, Baxter is privately held, self-funded, and profitable. Global enterprises deploying Baxter solutions include Alcatel -Lucent, Avaya, Carestream Health, Citrix, Fujitsu, Kawasaki Motors, NetApp, Stanley Black & Decker and many others.

www.bybaxter.com
512.323.5959
sales@bybaxter.com