



# BAXTER<sup>SM</sup>

## PLANNING

## Comprehensive Assessment

Prophet by Baxter is a Software as a Service focused on inventory planning and execution. Our advanced solutions will forecast demand, optimize target stock levels, and integrate with other systems to execute supply, replenishment, and repair orders for each part across your entire supply chain. With over 20 years of success in transforming the service supply chain, Baxter is committed to helping each customer meet or exceed their unique supply chain goals from the time of system implementation and all throughout the production planning life-cycle as their business continues to evolve.

Our Best Practice Scorecard is an example of our commitment to help our customers optimize and automate their service supply chain. We have leveraged decades of experience to design, identify, and measure over 30 critical service supply chain Best Practice categories during each client's business review process. The results from the Best Practice analysis are used to identify and recommend specific opportunities for improvement while ongoing business reviews are designed to monitor the adoption of these recommendations.

While the Best Practice Scorecard is effective in recognizing improvement opportunities, it is a starting point intended as a diagnostic tool for the expert insight provided to customers by our supply chain consultants. Baxter offers a Comprehensive Assessment engagement where in-depth review of each Best Practice Scorecard attribute is used to quantify potential benefits and prioritize the improvement opportunities most critical to your business. Expert Baxter consultants will employ a four-phase methodology to build a detailed list of strategic opportunities, create a detailed business case including action plan and projected ROI, then prioritize initiatives based on your specific business goals.

DISCOVERY

ANALYSIS

RECOMMENDATION

ACTION

1. **Discovery:** Review current Best Practice Scorecard configuration and 60 point customer profile to gain an in-depth understanding of business supply chain objectives.
2. **Analysis:** Discuss learnings from the Discovery phase with the goal of understanding gaps between current processes and Best Practices.
3. **Recommendation:** Develop list of strategic opportunities including prioritization, business case, and roadmap for follow-up projects.
4. **Action:** Execute recommendations identified by the assessment based on the priority and implementation strategy defined in the Recommendation phase.

This methodology helps ensure that we address the core planning activities that have the highest impact on cost and service level. While the scope of the Comprehensive Assessment is guided by your company's needs and priorities, a typical assessment addresses:

- **Logistics Network Optimization**
- **Forecasting**
- **Inventory Optimization**
- **Supply Order Management**
- **Replenishment and Redeployment**
- **Lifecycle Management**
- **Excess Management**
- **Planning Analytics**

The Comprehensive Assessment is provided for Planning as a Service customers annually and made available for Support customers upon request.

Below is an overview of the consulting offerings that could be recommended based on your assessment.

<b>Logistics Network Optimization</b>	Identify ideal network to meet supply chain objectives, measure inventory impact of proposed network changes, and validate that demand and contract data are being assigned correctly to sites for forecast creation
<b>Forecasting</b>	Leverage forecasting best practices to prevent excess creation and/or backlogs by utilizing appropriate forecast methods, reviewing forecast accuracy metrics, and customizing forecast alert thresholds
<b>Inventory Optimization</b>	Optimize target stock levels by modeling part, site, and customer criticality attributes and removing overrides/constraints to meet supply chain objectives
<b>Supply Order Management</b>	Leverage DC ordering best practices by through automation of purchase/repair orders and the review of scrap rates, supplier performance, and budget constraints
<b>Replenishment and Redeployment</b>	Leverage field ordering best practices through automation of replenishment/redeployment orders and the review of in-transit data, fill rate metrics, and material chaining
<b>Lifecycle Management</b>	Leverage NPI (new product introduction) and EOL (end of life) best practices to prevent excess creation and/or backlog
<b>Excess Management</b>	Leverage excess management best practices by reviewing scrapping process, customizing excess reporting parameters, and utilizing global returns/redeployment
<b>Planning Analytics</b>	Ongoing monthly review of root cause identified by hit rate to prioritize corrective actions and opportunities for optimization and automation, transportation cost reduction, and service level improvement

## ABOUT BAXTER PLANNING

Established in 1993, Baxter Planning provides inventory planning and optimization solutions to support service supply chain requirements across diverse industries. Baxter's solutions seamlessly integrate with existing IT infrastructure to forecast demand and optimize target stock levels to efficiently execute supply, replenishment, and repair orders.

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